

**MBA 5-years (Under CBCS) open elective papers
Semester 8th (w.e.f. Session 2016-17)**

EPIMS-2 : Export Import Procedures and Finance

Maximum Marks: 50, Total Credit: 2 External: 35 Marks Internal: 15 Marks Time: 2 Hours

Note: The examiner is required to set eleven questions in all. The question number one will be compulsory, and would contain five part of two marks each (one part from each unit of the syllabus). Further, two questions of five marks each are to be set from each units of the syllabus. In all, the students are required to attempt six questions- one compulsory question and one question from each unit of the syllabus.

Course Objective: The objective of this course is to apprise the students with the procedure of import and export, its regulation and recent trends in EXIM in India.

Unit-I	Export Procedure- Various Steps taken at different stages, viz. Registration Stage, Pre-shipment stage, Shipment Stage and Post-Shipment Stage. Import Procedure- Various steps taken at different stages, viz. Registration Stage, Pre-import stage and other stages.
Unit-II	Documentation in Export and Import- Types of documents- Commercial Documents and Regulatory Documents used in Export and Import (EXIM), Performa. Key documents, like- Invoices, Certificates, Custom documents, Otherimportant Documents/Bills.
Unit-III	Role of EXIM Bank and Export Promotion Councils in India. Methods of Export Promotion and Significance of Export Promotion.
Unit-IV	Instrument of Pre-shipment and Post Shipment Finance in EXIM. Methods of Payment in EXIM.
Unit-V	An overview of latest Foreign Trade Policy.Current Trends in India's EXIM Trade.

Suggested Readings:

1. Aseem Kumar, Export and Import Management, Publishers Excel Books.
2. T.A.S. Balagopal, Export Management, Himalaya Publishing House
3. D. C. Kapoor, Export Management, Vikas Publishing House Pvt. Ltd.
4. Acharya Jain, Export Import – Procedures & Documentation, Himalaya Publishing House
5. Nelson: Import/Export, Publisher TMH, 2008
6. P.K. Khurana, Export Management,
7. Varshney & Bhattacharya, International Marketing
8. Export Import Procedure and Documentation (Manual), Nabhi Publications