

5. Define Motivation. Explain Maslow's Need hierarchy theory of motivation. **15**
6. Explain Big 5 Personality theory with its application in the business organisations. **15**
7. What do you know about group dynamics ? Discuss the concept and relevance of cooperation, competition and conflict in a group. **15**
8. What is organisational effectiveness ? Explain the factors affecting organisational effectiveness. **15**
9. What do you know about organisational conflict ? Explain various modes of conflict management. **15**

Roll No.

Total Pages : 04

CMBA/D-23

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**MANAGEMENT PROCESS AND
ORGANISATIONAL BEHAVIOUR
MBA-101**

Time : Three Hours]

[Maximum Marks : 70

Note : Attempt *Six* questions in all. However, Q. No. **1** is compulsory.

1. Short answer type questions : **5×4=20**
 - (a) Define management.
 - (b) What is delegation of authority ?
 - (c) What do you mean by time and motion studies ?
 - (d) Define Motivation.
 - (e) Work place spirituality.
2. What is scientific management ? Explain Henri Fayol's 14 principles of management. **15**
3. "Planning is looking ahead and controlling is looking back." Discuss. **15**
4. Explain the process of decision-making. Discuss Management by Objective (MBO) along with its merits and demerits. **15**